

## Club Health Assessment for District F 4 through February 2013

| MTERNATIONAL S                      |                 | _                   | Status  |  |                         | Ν                         | lembers                | hip   |                                     |   |   |  | Finance               | LCIF                                      |  |                    |   |
|-------------------------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|------------------------|---|-------------------------------------|---|---|--|-----------------------|---|--|--------------------|---|
| Club Club<br>Number Name            | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net G<br>Growth | YTD<br>Net<br>irowth%                                   | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | No<br>Active<br>Email **                  | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for curren<br>Fiscal<br>Year |
|                                     |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           | i:<br>ti               | f net loss<br>s greater<br>nan 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red | repeat                | officers that<br>do not have<br>an active |  |                    |   |
| lubs less than two years old        |                 |                     |   |  |                         |                           |                        |   |                                     |   |   |  |                       |   |  |                    |   |
| 17912 ARIGUANI MONARCA              | 09/27/2012      | Active              |   | 39   | 39                      | 0                         | 39                     | 100.00%   | 0                                   |   | 0   |  | None                  |   | N/R  | 90+ Days           |   |
| 10620 DISTRACCIÓN LOS<br>LAURELES   | 03/22/2011      | Active              |   | 39   | 1                       | 1                         | 0                      | 0.00%   | 33                                  | 2   | 0   |  |                       |   | 0  |                    |   |
| 16732 EL BANCO VIEJO PUERTO         | 05/04/2012      | Active              | 1   | 30   | 10                      | 26                        | -16                    | -34.78%   | 0                                   | 0   | 3   |  | 2                     |   | N/R  |                    |   |
| 11162 VILLANUEVA                    | 06/07/2011      | Active              | 1   | 22   | 0                       | 4                         | -4                     | -15.38%   | 26                                  | 1   | 0   |  | 3                     | Т   | 0  |                    |   |
| lubs more than two years old        |                 |                     |   |  |                         |                           |                        |   |                                     |   |   |  |                       |   |  |                    |   |
| 16054 ARAUCA                        | 05/06/1966      | Active              |   | 23   | 0                       | 0                         | 0                      | 0.00%   | 24                                  |   | 3   |  |                       | P,S                                       | 14   | 90+ Days           |   |
| 16057 BARRANCABERMEJA               | 06/08/1963      | Active              |   | 40   | 14                      | 5                         | 9                      | 29.03%  | 32                                  | 3   | 0   |  |                       | М   | 3  |                    |   |
| 16058 BOCHALEMA                     | 10/06/1958      | Active              |   | 22   | 1                       | 2                         | -1                     | -4.35%  | 24                                  | 6   | 0   |  |                       | М   | 0  | 90+ Days           |   |
| 42785 BONDA                         | 06/28/1983      | Active              |   | 19   | 3                       | 0                         | 3                      | 18.75%  | 19                                  |   | 2   |  |                       |   | 2  | 90+ Days           |   |
| 16059 BUCARAMANGA CENTRO            | 04/07/1964      | Active              |   | 19   | 0                       | 6                         | -6                     | -24.00%   | 24                                  | 3   | 1   |  |                       | т   | 0  | 90+ Days           |   |
| 39876 BUCARAMANGA DIAMANTE          | 05/21/1981      | Active              |   | 10   | 0                       | 3                         | -3                     | -23.08%   | 13                                  | 19  | 1   |  |                       |   | 2  |                    |   |
| 16060 BUCARAMANGA LOS<br>COMUNEROS  | 03/18/1968      | Active              |   | 12   | 0                       | 3                         | -3                     | -20.00%   | 16                                  | 7   | 2   |  |                       |   | 7  |                    |   |
| 32937 BUCARAMANGA<br>PALONEGRO      | 11/04/1976      | Active              | 1   | 18   | 4                       | 0                         | 4                      | 28.57%  | 17                                  |   | 0   |  |                       |   | 0  | 90+ Days           |   |
| 54143 BUCARAMANGA SIEMPRE<br>UNIDOS | 02/25/1993      | Active              | 1   | 7  | 0                       | 0                         | 0                      | 0.00%   | 10                                  |   | 2   |  | 6                     | М   | 5  |                    |   |
| 37688 BUCARAMANGA<br>SOTOMAYOR      | 11/26/1979      | Active              |   | 24   | 2                       | 1                         | 1                      | 4.35%   | 24                                  | 1   | 1   |  |                       |   | 1  |                    |   |
| 16063 CHINACOTA MONARCA             | 08/19/1962      | Active              |   | 40   | 7                       | 6                         | 1                      | 2.56%   | 38                                  | 2   | 2   |  | 2                     |   | 2  |                    |   |
| 15965 CIENAGA FUNDADORES            | 10/12/1957      | Active              |   | 24   | 5                       | 2                         | 3                      | 14.29%  | 22                                  | 3   | 0   |  |                       | М   | 0  |                    |   |
| 15966 CIENAGA LOS CARIBES           | 10/09/1972      | Active              |   | 17   | 0                       | 0                         | 0                      | 0.00%   | 21                                  |   | 0   |  |                       |   | 13   |                    |   |
| 16067 CONVENCION                    | 08/12/1961      | Active              |   | 16   | 0                       | 0                         | 0                      | 0.00%   | 16                                  |   | 6   |  | 6                     | М   | 29   |                    |   |
| 16071 CUCUTA CENTRO<br>MONARCA      | 11/28/1956      | Active              |   | 29   | 0                       | 13                        | -13                    | -30.95%   | 67                                  | 5   | 1   |  |                       |   | 5  |                    |   |
| 84342 CUCUTA COLONIAL               | 10/20/2004      | Active              |   | 13   | 0                       | 0                         | 0                      | 0.00%   | 14                                  |   | 0   |  | 3                     | Р   | 4  |                    |   |
| 46238 CUCUTA GUAIMARAL              | 05/23/1986      | Active              |   | 24   | 2                       | 5                         | -3                     | -11.11%   | 28                                  | 2   | 1   |  |                       | P,M                                       | 0  |                    |   |
| 16070 CUCUTA NORTE                  | 06/08/1964      | Active              |   | 26   | 0                       | 0                         | 0                      | 0.00%   | 31                                  |   | 3   |  |                       |   | 0  |                    |   |
| 29739 CUCUTA ORIENTE                | 08/06/1974      | Active              |   | 12   | 1                       | 0                         | 1                      | 9.09%   | 13                                  |   | 4   |  | 10                    | М   | 5  |                    | \$2000                                    |



## Club Health Assessment for District F 4 through February 2013

|                | TION                              |                 | :                   | Status  |  |                         | N                         | /lembe               | rship  |                                     |   |   |  | Finance               | LCIF                                      |  |                    |  |
|----------------|-----------------------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|--|-----------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name                      | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | No<br>Active<br>Email **                  | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                   |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red | repeat                | officers that<br>do not have<br>an active |  |                    |  |
| 45326          | CUCUTA ZULIMA                     | 08/18/1985      | Active              |   | 20   | 0                       | 0                         | 0                    | 0.00%  | 20                                  |   | 0   |  | 2                     |   | 2  |                    |  |
| 16073          | CURUMANI                          | 11/19/1968      | Active              | 1   | 14   | 4                       | 5                         | -1                   | -6.67%   | 12                                  | 6   | 1   |  | 3                     | М   | N/R  | 90+ Days           |  |
| 16074          | DURANIA                           | 06/05/1958      | Active              | 1   | 16   | 5                       | 5                         | 0                    | 0.00%  | 17                                  | 14  | 0   |  | 4                     | М   | 0  |                    |  |
| 16076          | EL COPEY SAN ROQUE                | 08/21/1973      | Active              |   | 14   | 1                       | 0                         | 1                    | 7.69%  | 11                                  |   | 4   |  |                       |   | 33   | 90+ Days           |  |
|                | EL RODADERO SANTA<br>MARTA        | 01/20/1969      | Active              |   | 45   | 1                       | 0                         | 1                    | 2.27%  | 42                                  |   | 0   |  |                       |   | 0  |                    | \$561.80                                   |
| 107459         | FLORIDABLANCA                     | 02/11/2010      | Active              | 1   | 10   | 10                      | 0                         | 10                   | 100.00%  | 12                                  |   | 4   |  | 4                     | т   | N/R  | 90+ Days           |  |
| 16077          | FONSECA LOS HIGUITOS              | 03/22/1973      | Active              |   | 47   | 7                       | 8                         | -1                   | -2.08%   | 46                                  | 3   | 0   |  |                       |   | 0  |                    |  |
| 15973          | FUNDACION LOS CHIMILA             | 06/28/1973      | Active              |   | 16   | 0                       | 4                         | -4                   | -20.00%  | 18                                  | 2   | 3   |  |                       | Т   | 3  |                    |  |
| 15974          | GAIRA                             | 06/26/1972      | Active              |   | 18   | 3                       | 0                         | 3                    | 20.00%   | 15                                  |   | 1   |  |                       | Т   | 1  |                    |  |
| 30948          | LA PAZ SAN FRANCISCO              | 06/27/1975      | Active              |   | 13   | 0                       | 0                         | 0                    | 0.00%  | 13                                  |   | 1   |  | 5                     | T,M                                       | 27   | 90+ Days           |  |
| 15978          | MAICAO                            | 12/12/1961      | Active              | 1   | 9  | 0                       | 0                         | 0                    | 0.00%  | 9                                   |   | 3   |  | 2                     |   | N/R  |                    |  |
| 16079          | OCANA                             | 05/16/1960      | Active              |   | 35   | 2                       | 6                         | -4                   | -10.26%  | 39                                  | 4   | 1   |  |                       |   | 0  | 90+ Days           |  |
|                | PAMPLONA AGUEDA<br>GALLARDO       | 01/24/2006      | Cancelleo           | d(8) <b>3</b>   | 0  | 0                       | 9                         | -9                   | -100.00%   | 9                                   | 5   | 2   |  | None                  |   | 29   | 90+ Days           |  |
| 16081          | PIEDECUESTA                       | 05/31/1965      | Cancelleo           | d(8) 1  | 0  | 0                       | 5                         | -5                   | -100.00%   | 5                                   | 11  | 2   |  | None                  |   | N/A  | 90+ Days           |  |
| 42077          | PIVIJAY                           | 12/27/1982      | Active              | 1   | 15   | 0                       | 0                         | 0                    | 0.00%  | 15                                  |   | 5   |  |                       |   | 15   | 90+ Days           |  |
| 41981          | RIOHACHA                          | 11/30/1982      | Active              |   | 12   | 0                       | 0                         | 0                    | 0.00%  | 12                                  |   | 5   |  | 11                    | Μ   | 37   |                    |  |
| 16084          | SALAZAR                           | 03/21/1971      | Active              |   | 28   | 2                       | 2                         | 0                    | 0.00%  | 27                                  | 7   | 0   |  |                       | Μ   | 0  |                    |  |
| 16087          | SAN GIL                           | 07/24/1965      | Active              | 1   | 13   | 0                       | 1                         | -1                   | -7.14%   | 15                                  | 17  | 2   |  | 2                     |   | 7  | 90+ Days           |  |
| 16088          | SAN JUAN DEL CESAR                | 08/11/1962      | Active              |   | 48   | 9                       | 0                         | 9                    | 23.08%   | 39                                  |   | 1   |  |                       |   | 15   | 90+ Days           |  |
|                | SANTA MARTA CENTRO<br>MONARCA     | 10/18/1959      | Active              |   | 27   | 3                       | 3                         | 0                    | 0.00%  | 27                                  | 2   | 0   |  |                       |   | 0  | 90+ Days           | \$411.18                                   |
|                | SANTA MARTA MAMATOCO              | 03/02/2010      | Cancelled           | d(8) <b>2</b>   | 0  | 0                       | 11                        | -11                  | -100.00%   | 0                                   | 1   | 2   |  | None                  |   | 23   | 90+ Days           |  |
|                | SANTA MARTA PERLA DEL<br>CARIBE   | 03/17/1992      | Active              |   | 20   | 2                       | 0                         | 2                    | 11.11%   | 18                                  |   | 0   |  | 2                     |   | 0  | 90+ Days           |  |
|                | SANTA MARTA SIMON<br>BOLIVAR      | 05/05/1970      | Active              |   | 24   | 1                       | 0                         | 1                    | 4.35%  | 28                                  |   | 0   |  |                       | S,T,M                                     | 10   | 90+ Days           |  |
|                | SOCORRO                           | 02/26/1965      | Active              |   | 8  | 0                       | 2                         | -2                   | -20.00%  | 12                                  | 4   | 0   |  | 3                     |   | 0  |                    |  |
|                | ST MARTA SAN PEDRO<br>ALEJANDRINO | 07/07/1992      | Active              |   | 15   | 1                       | 5                         | -4                   | -21.05%  | 21                                  | 3   | 2   |  |                       |   | 1  |                    |  |



## Club Health Assessment for District F 4 through February 2013

| ATTERNATION NO. |                              |                                    |                            | _                                    | St             | atus        |                      |   | I  | Member                             | ship                      |  |  |                                     |   | Financ  | e LCIF   |   |   |  |                   |   |
|-----------------|------------------------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---|--|------------------------------------|---------------------------|--|--|-------------------------------------|---|---|--|---|---|--|-------------------|---|
| Club<br>Number  |                              | club<br>ame                        |                            |                                      | harter<br>Date |             |                      | Number of<br>mes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     |                                    | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth                   |  | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation                         | No<br>Active<br>Email **                  | Months<br>Since Last<br>Activity<br>Report *** | Accoun<br>Balance |   |
|                 |                              |                                    |                            |                                      |                |             |                      |   | If below<br>15<br>members<br>appears<br>in red |                                    |                           |  | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red | repeat  | officers that<br>do not have<br>an active | t in 12<br>e months                            |                   |   |
| 42184           | URUMIT                       | A CHIQUIN                          | IQUIRA                     | 01/                                  | 18/1983        | 3 Act       | ive                  |   | 16   | 0                                  | 0                         | 0                                      | 0.00%  | 16                                  |   | 0   |  |   | P,T,M                                     | 3  | 90+ Days          |   |
| 16091           | VALLEC                       | UPAR                               |                            | 08/2                                 | 25/1954        | Act         | ive                  | 1   | 23   | 1                                  | 1                         | 0                                      | 0.00%  | 23                                  | 36  | 0   |  | 4   | S   | 0  | 90+ Days          |   |
|                 | VILLA D<br>AGUAC             | E SAN ROO<br>HICA                  | QUE                        | 05/2                                 | 27/2010        | Act         | ive                  | 2   | 9  | 0                                  | 0                         | 0                                      | 0.00%  | 15                                  |   | 3   |  | 4   | М   | 7  | 90+ Days          |   |
|                 | VILLA D<br>MONAR             | EL ROSAR<br>CA                     | 10                         | 04/2                                 | 21/1964        | Act         | ive                  |   | 17   | 0                                  | 2                         | -2                                     | -10.53%  | 19                                  | 2   | 1   |  | 3   | Т   | 1  |                   |   |
|                 | YTD<br>New<br>Clubs<br>Count | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth |   | Member<br>Count 12<br>Months<br>Ago            | Averag<br>Membe<br>Coun<br>Per Clu | er with<br>t              | of Clubs<br>less than<br>20<br>lembers | % No<br>MMR<br>in<br>3 Months                              | % N<br>Offic<br>Repor<br>12 Mor     | er with<br>t in balance                             | of Clu<br>in  | ibs<br>in  | Status Quo<br>Clubs<br>Financial<br>uspension | Number<br>of<br>Cancelled<br>Clubs        | Average<br>Cancelled<br>Club<br>Age            |                   | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 49              | 1                            | 3                                  | -2                         | 1,057                                | 141            | 146         | -5                   | -0.47%  | 1,067  | 22                                 | 2                         | 53%                                    | 24%  | 6 0                                 | % 41%   |   | )  | 0%  | 3   | 19   | 25                | 0%  |

\* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\*- Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.